



SOLUTION ENGINEER

Your Mission: Creator of Custom Automation Solutions

As a **Solution Engineer**, you are the crucial link between our clients' challenges and our ability to engineer and manufacture custom machinery. You analyse, design, and architect the future of industrial automation.

- **Client Ownership & Advisory:** You take full ownership of a dedicated client portfolio, serving as their trusted main point of contact. Your primary focus is to understand the client's unique operations and identify their needs for complex, custom-built automation projects.
- **Conceptual Engineering:** You translate complex industrial challenges into viable automation concepts. You design the initial technical concept by balancing cutting-edge technical innovation and commercial feasibility.
- **End-to-End Proposal Management:** From initial brainstorming to the final handshake, you manage technical and commercial proposals from A to Z, steering a diverse range of automation projects to success.
- **Partner Collaboration:** You actively engage and maintain strong relationships with specialized suppliers and subcontractors to integrate the suitable external technologies into our custom solutions.
- **Project Handover:** You bridge the gap between sales and execution. During project kick-off meetings, you confidently present and hand over your validated concepts to the project execution team, ensuring a flawless transition into machine production.

Your Profile:

- **Passion for Innovation:** You are genuinely driven by technological advancements and possess a deep interest in the future of industrial automation.
- **Technical Expertise:** You hold a Bachelor's or Master's degree in Engineering, with a focus on electromechanics.
- **Strong Communicator:** You possess excellent communication and presentation skills, with the ability to translate complex technical jargon into clear, value-driven solutions for clients.
- **Linguistic Versatility:** You are fluent in English and one of Belgium's national languages (NL, FR, or DE).
- **Collaborative Mindset:** You bring a creative, solution-oriented, and team-focused approach to every engineering challenge.

We Offer:

- **Growth & Impact:** A high-impact opportunity to take ownership, initiate ideas, and grow within a collaborative environment built on collective intelligence.
- **Premium Mobility:** A company car with a charging card.
- **Stability:** A permanent, full-time contract from day one.
- **Work-Life Balance:** 35 days of annual leave, alongside teleworking opportunities.
- **Competitive salary** supplemented by luncheon vouchers (€8/day).
- **Financial & Health Benefits:**
 - Group and hospitalization insurance.
 - An attractive bonus system directly linked to the company's profits.
 - Continuous Learning: Opportunities to keep your technical skills ahead of the curve.

We don't just offer you a job, we offer you the chance to build the factories of the future !
Give your career a new start and join our team ! Send your application to info@eutomation.be